

## VITA

### ELIOT R. SMITH

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#### APPOINTMENTS

Professor, Department of Psychology and Brain Sciences, Indiana University, Bloomington, August 2003-  
Core member of Cognitive Science program faculty, August 2003-  
Special Chair of 'Sociale cognitie en intergroep emoties' (Social cognition and intergroup emotions), Department of Social Psychology, Free University Amsterdam (Netherlands), Jan. 2003 – Dec. 2007 (part-time appointment)  
Associate to Full Professor, Department of Psychological Sciences, Purdue University, 1982-2003  
Assistant to Associate Professor, Department of Sociology, University of California, Riverside, 1975-1982.

#### EDUCATION

Ph.D., Social Psychology (Department of Psychology and Social Relations), Harvard University, November 1975  
B.A. *magna cum laude*, Social Relations, Harvard College, June 1971

#### TEACHING EXPERIENCE

Undergraduate: Introductory Social Psychology, Introductory Statistics or Research Methods, Public Opinion  
Graduate: Social Cognition, Group and Intergroup Processes, Social Psychology, Multivariate Analysis, Research Design, Causal Inference with Non-Experimental Data

#### RANKINGS IN FIELD

Ranked #24 among all social psychologists in number of pages on which work is cited or discussed in two *Handbooks* of social psychology (Higgins & Kruglanski, 1996; Gilbert, Fiske, & Lindzey, 1998). [Source: Tesser, A., & Bau, J. J. (2002). Social psychology: Who we are and what we do. *Personality and Social Psychology Review*, 6, 72-85.]  
Ranked #6 among personality-social psychologists in number of publications 1980-1989 in three top-ranked journals (*JPSP*, *JESP*, *PSPB*). If articles in Personality section of *JPSP* are excluded to produce a count of only social-psychological publications in these three journals, rank is #2 in field. [Source: Gordon, R. A., & Vicari, P. J. (1992). Eminence in social psychology. *Personality and Social Psychology Bulletin*, 18, 26-38.]

**AWARDS, HONORS, AND GRANT SUPPORT -- INTERNATIONAL**

- Connectionism for social psychologists: A workshop in six views.* Invited presentation at Workshop on Connectionism, Social Psychology, and Dual-Process Theories, Ebrach, Germany, January 1997.
- Dutch National Science Foundation, awarded 15000 guilders (approx. \$8000) to support conference on Social Cognition, Connectionism and Language (Amsterdam, Netherlands, November 1997), co-organized by Gün R. Semin and Eliot R. Smith
- Dutch National Science Foundation, awarded 600,000 guilders (approx. \$300,000) for collaborative research on language, social cognition, and memory, co-PIs Gün R. Semin (Free University Amsterdam, Netherlands), Eliot R. Smith, and John J. Skowronski (Ohio State University, Newark) (#575-12.020), 9/1998 - 8/2002.
- Stereotype learning and change: A connectionist model and a new study,* invited address at Kurt Lewin Institute conference, Amersfoort, Netherlands, April 1999.
- Prejudice as intergroup emotion: Empirical tests and conceptual developments,* invited keynote speech at Third Jena Workshop on Intergroup Processes, Groskochberg, Germany, July 2000.
- Intergroup emotions theory: Overview and preliminary evidence.* Invited plenary address to Third Meeting of the European Social Cognition Network, Houffalize, Belgium, Sept 2001.
- Member, Kurt Lewin Institute (KLI) Scientific Advisory Council, 2001-2005. The KLI is in effect a national graduate program in social psychology in the Netherlands. The three-member scientific advisory council is headed by a member of the Dutch Royal Academy of Sciences.
- Hosted international predoctoral student visitors for periods of 1-3 months in my lab: Cristina Zogmaister (University of Padova, Italy) 1999 and 2002, Camiel Beukeboom (Free University Amsterdam, Netherlands) 2002, Fanny Jimenez (Free University Berlin) 2005.
- Guest presenter, gave workshop on formal modeling in social psychology to selected doctoral students from all over Germany, University of Würzburg, May 2003.
- Invited lecturer, presented four seminars in one-week residency, Dipartimento di Psicologia dello Sviluppo e della Socializzazione, Università di Padova, Italy, May 2003.
- Special Chair of 'Sociale cognitie en intergroep emoties' (Social cognition and intergroup emotions), Department of Social Psychology, Free University Amsterdam (Netherlands), Jan. 2003 – Dec. 2007 (part-time appointment)
- Member, Steering Committee, International Social Cognition Network (ISCON) 2003-  
Invited keynote speaker, at European Science Foundation Workshop on Intergroup Emotions, University of Kent, Canterbury, UK, Sept. 9-11, 2004.

**AWARDS, HONORS, AND GRANT SUPPORT -- NATIONAL**

- U.S. Public Health Service Traineeship, 1971-1975
- University of California Academic Senate Committee on Research support, 1976-1980.
- NIMH and NSF, with James R. Kluegel, *Stratification belief systems of the American public.* Awarded \$240,000 TDC for three years, 4/1/79 - 4/1/82.
- NSF, with Frederick D. Miller, *A Process Model of the Stages of Causal Attribution.* Awarded \$50,000 TDC for two years, 2/1/80-2/1/82.

- NIH Division of Research Resources, Biomedical Research Support Grant for equipment acquisition. Awarded.
- NSF, with James R. Kluegel, *Americans' Beliefs about Social Stratification*. Awarded \$48,000 TDC for two years, 5/1/82-4/30/84.
- ONR, *Inference processes in attribution and attitude formation*. Awarded \$125,000 TDC for three years, 4/1/84-3/31/87.
- NSF, *Procedures and categories in a theory of social cognition*. Awarded \$125,000 TDC for three years, 5/1/87-4/30/90.
- James McKeen Cattell Award, salary support for sabbatical year, 1990-1991.
- NIMH and NSF, *Exemplar-based processing in social categorization and person perception*. Awarded \$209,000 TDC for three years, 5/1/91-4/31/94.
- Clifford Kinley Trust, *Principles underlying human cooperation to benefit the global environment*. Awarded \$8400 TDC for one year, 6/1/92-5/30/93.
- NIMH, *Exemplar-based processing in social judgment* (R01 MH46840-04), 9/1/94-8/31/97, awarded.
- NIMH Research Scientist Development Award (K02 MH01178-01), 8/1/94-7/31/99, awarded.
- Thomas M. Ostrom Scholar-In-Residence, Department of Psychology, Ohio State University, November 1996.
- NIMH, *Applying connectionist models in social psychology* (R01 MH46840-07), 9/1/97-8/31/00, awarded.
- NIMH, postdoctoral fellowship for Sarah Queller, PhD (F32 MH11768-01), 8/1/97-7/31/99, awarded.
- Purdue University International Travel Grant, \$2500 for travel to work with research collaborator Gün R. Semin (Free University Amsterdam, Netherlands), 1998.
- Awarded 1998 Gordon Allport Intergroup Relations Prize for the best paper of the year on intergroup relations, sponsored by the Society for the Psychological Study of Social Issues (SPSSI), for paper by D. M. Mackie and E. R. Smith, "Intergroup Relations: Insights from a Theoretically Integrative Approach" (*Psychological Review*, 1998).
- NIMH Research Scientist Development Award (K02 MH01178-06), 8/1/99-7/31/04, competing continuation awarded. Total support \$617,705.
- NSF, *Attitudes and stereotypes as socially situated cognition*, (BCS-0091807), 6/1/01 - 5/31/05, awarded. Total support \$269,455.
- NIMH, *Intergroup Emotion, Prejudice, and Discrimination* (R01 MH63762), 4/1/02 - 3/31/07, awarded. Total support \$455,343.
- NSF, *Summer Institutes in Social Psychology*, (BCS-0227431), 9/1/02 – 8/31/07, awarded to Society of Personality and Social Psychology (SPSP). Co-PI, assisted in drafting proposal, and chaired Advisory Board for the Summer Institute.
- Winner, Thomas M. Ostrom Award for contributions to social cognition, 2004, presented by Person Memory Interest Group.
- NSF, *Dynamics of Information Flow and Decisions in Social Networks*, BCS-0527249, 9/1/05-8/31/08, awarded. Total support \$529,301.
- Winner, Society for Personality and Social Psychology 2005 Theoretical Innovation Prize, for paper by E. R. Smith and G. R. Semin, (2004), *Socially situated cognition: Cognition in its social context*, published in *Advances in Experimental Social Psychology*.

### CITATIONS

From *Social Science Citation Index*, updated through 12/26/2005:

Citations to first- or sole-authored works total 1950

Citations to other works total 579

Grand total of citations 2529

Twenty-one specific publications with 50 or more citations each are noted below.

### PUBLICATIONS

#### Textbooks

Smith, E. R., & Mackie, D. M. (in press) *Social psychology* (3rd edition). Philadelphia: Psychology Press.

Smith, E. R., & Mackie, D. M. (1999). *Social psychology* (2nd edition). Philadelphia: Psychology Press.

*Translations into Italian, Spanish, and Hungarian (published); French (in preparation).*

Smith, E. R., & Mackie, D. M. (1995). *Social psychology*. New York: Worth Publishers.

Reviewed by R. Kowalski. (1995). *Social Psychology: Integration and Applications*.

*Contemporary Psychology, 40, 752-753. "Smith and Mackie have used an accessible style of writing to relate the content of social psychology in a manner that both students and instructors will find appealing. The book has a narrative feel to it, so much so that I found it difficult to put the book down at times, a claim I do not make about many textbooks... Written with the purpose of demonstrating the integrative nature of social psychology, this text clearly shows the unity among the diversity of topics included... In achieving this purpose, however, the authors have demonstrated not only the unity of topics within social psychology, but also the relevance of social psychology to other disciplines, including health psychology, industrial/organizational psychology, sports psychology, and marketing, to name just a few."*

Judd, C. M., Smith, E. R., & Kidder, L. H. (1990). *Research methods in social relations* (6th ed.). Fort Worth, TX: Holt, Rinehart, Winston.

Smith, E. R. (1986). Chapters 9-12 (Scaling; Questionnaires and Interviews: Overview of Strategies; Questionnaires and Interviews: Asking Questions Effectively; Observational and Archival Data). In L. H. Kidder and C. M. Judd (with E. R. Smith), *Research methods in social relations* (5th ed.). New York: Holt, Rinehart, Winston.

Reviewed by T. Brock. (1987). *Classy revision of a classic. Contemporary Psychology, 32, 545. "...this fifth edition of the Society for the Psychological Study of Social Issues (SPSSI) classic should be required reading for all graduate students of social psychology."*

#### Books and Chapters

Smith, E. R., & Mackie, D. M. (in press). Affective processes. To appear in J. Dovidio, V. Esses, P. S. Glick, & M. Hewstone (Eds.), *Handbook of prejudice and discrimination*. Sage Publications.

Mackie, D. M., Maitner, A. T., & Smith, E. R. (in press). Intergroup emotions theory. To appear in T. D. Nelson (Ed.), *Handbook of prejudice, stereotyping, and discrimination*. Mahwah, NJ: Lawrence Erlbaum Associates.

Semin, G. R., & Smith, E. R. (Eds.) (in press). *Embodied Grounding: Social, Cognitive, Affective, And Neuroscientific Approaches*. New York: Cambridge University Press.

- Smith, E. R., & Mackie, D. M. (in press). Intergroup emotions. To appear in M. Lewis, J. Haviland-Jones, and L. F. Barrett (Eds.), *Handbook of Emotions* (3rd Edition). New York: Guilford Publications.
- Smith, E. R., & Conrey, F. R. (in press). Mental representations as states not things: Implications for implicit and explicit measurement. To appear in B. Wittenbrink & N. Schwarz (Eds.), *Implicit measures of attitudes*. New York: Guilford Publications.
- Smith, E. R., & Conrey, F. R. (in press). The social context of cognition. To appear in P. Robbins & M. Aydede (Eds.), *Cambridge Handbook of Situated Cognition*. Cambridge University Press.
- Smith, E. R. (in press). Multiply categorizable social objects: Representational models and some potential determinants of category use. To appear in R. J. Crisp & M. Hewstone (Eds.), *Multiple social categorization: Processes, models, and applications*. Hove, E. Sussex, UK: Psychology Press.
- Coats, S., & Smith, E. R. (2006). Distinctiveness and memory: A comparison of the social and cognitive literatures. In R. R. Hunt & J. B. Worthen (Eds.), *Distinctiveness and memory* (pp. 313-336). Oxford: Oxford University Press.
- Smith, E. R., & Mackie, D. M. (2006). It's about time: Intergroup emotions as time-dependent phenomena. In R. Brown & D. Capozza (Eds.), *Social Identities: Motivational, Emotional, Cultural Influences* (pp. 173-187). New York: Psychology Press.
- Smith, E. R., & Semin, G. R. (2006). Socially situated cognition as a bridge. In P. A. M. Van Lange (Ed.), *Bridging social psychology: Benefits of transdisciplinary approaches* (pp. 145-150). Mahwah, NJ: Lawrence Erlbaum Associates.
- Smith, E. R., & Neumann, R. (2005). Emotion considered from the perspective of dual-process models. In L. Feldman Barrett, P. Niedenthal, & P. Winkielman (Eds.), *Emotion: Conscious and Unconscious* (pp. 287-311). New York: Guilford.
- Smith, E. R., & Mackie, D. M. (2005). Aggression, hatred, and other emotions. In J. Dovidio, L. Rudman, and P. Glick (Eds.), *Reflecting On The Nature of Prejudice* (pp. 361-376). Oxford: Blackwell.
- Mackie, D. M., Silver, L., & Smith, E. R. (2004). Intergroup emotions: Emotion as an intergroup phenomenon. In L. Z. Tiedens & C. W. Leach (Eds.), *The social life of emotions* (pp. 227-245). Cambridge, UK: Cambridge University Press.
- Smith, E. R., & Semin, G. R. (2004). Socially situated cognition: Cognition in its social context. *Advances in Experimental Social Psychology*, 36, 53-117.

**Winner, Society for Personality and**

**Social Psychology 2005 Theoretical Innovation Prize.**

- Mackie, D. M., & Smith, E. R. (Eds.) (2002). *From prejudice to intergroup emotions: Differentiated reactions to social groups*. Philadelphia: Psychology Press.
- Michael Hogg, University of Queensland, Australia: "This book is a timely and quite original integration of diverse strands of research that address the 'hot' dimension of intergroup behavior – a dimension that has until recently taken the back seat to an emphasis on cognitive processes and structures. By bringing this work together, Mackie and Smith have done the field a great service in setting a clear agenda for this new emphasis in the social psychology of intergroup behavior"

- Mackie, D. M., & Smith, E. R. (2002). From prejudice to intergroup emotion: Introduction. In D. M. Mackie & E. R. Smith (Eds.), *From prejudice to intergroup emotions: Differentiated reactions to social groups* (pp. 1-12). Philadelphia: Psychology Press.
- Devos, T., Silver, L., Mackie, D. M., & Smith, E. R. (2002). Experiencing emotion on behalf of a group: Intergroup anger, fear, and contempt. In D. M. Mackie & E. R. Smith (Eds.), *From prejudice to intergroup emotions: Differentiated reactions to social groups* (pp.111-134). Philadelphia: Psychology Press.
- Smith, E. R., & Mackie, D. M. (2002). Beyond prejudice: Commentary. In D. M. Mackie & E. R. Smith (Eds.), *From prejudice to intergroup emotions: Differentiated reactions to social groups* (pp. 285-299). Philadelphia: Psychology Press.
- Smith, E. R. (2002). Overlapping mental representations of self and group: Evidence and implications. In J. P. Forgas & K. D. Williams (Eds.), *The social self: Cognitive, interpersonal, and intergroup perspectives* (pp. 21-35). Philadelphia: Psychology Press.
- Mackie, D. M., & Smith, E. R. (2002). Intergroup emotions: Prejudice reconceptualized as differentiated reactions to out-groups. In J. P. Forgas & K. D. Williams (Eds.), *The social self: Cognitive, interpersonal, and intergroup perspectives* (pp. 309-326). Philadelphia: Psychology Press.
- Smith, E. R., & Ho, C. (2002). Prejudice as intergroup emotion: Integrating relative deprivation and social comparison explanations of prejudice. In I. Walker & H. Smith (Eds.), *Relative deprivation: Specification, development, and integration* (pp. 332-348). Cambridge, UK: Cambridge University Press.
- Smith, E. R., & Queller, S. (2001). Memory representations. In A. Tesser & N. Schwarz (Eds.), *Blackwell handbook in social psychology, Vol. I: Intraindividual processes* (pp. 111-133). Oxford: Blackwell Publishing.
- Reprinted as Smith, E. R., & Queller, S. (2004). Memory representations. In M. B. Brewer & M. Hewstone (Eds.), *Social cognition* (pp. 5-27). Oxford: Blackwell Publishing.
- Smith, E. R., Coats, S., & Murphy, J. (2001). The self and attachment to relationship partners and groups: Theoretical parallels and new insights. In C. Sedikides & M. B. Brewer (Eds.), *Individual self, relational self, and collective self: Partners, opponents, or strangers?* (pp. 109-124). Philadelphia: Psychology Press.
- Smith, E. R. (2000). Subjective experience of familiarity: Functional basis in connectionist memory. In H. Bless & J. Forgas (Eds.), *The role of subjective states in social cognition and behavior* (pp. 109-124). Philadelphia: Psychology Press.
- Smith, E. R. (2000). Research design. In H. T. Reis & C. M. Judd (Eds.), *Handbook of research methods in social psychology* (pp. 17-39). Cambridge: Cambridge University Press.
- Smith E. R., & DeCoster, J. (1999). Associative and rule-based processing: A connectionist interpretation of dual process models. In S. Chaiken & Y. Trope (Eds.), *Dual process theories in social psychology* (pp. 323-336). New York: Guilford Press.
- Smith, E. R. (1999). New connectionist models of mental representation: Implications for survey research. In M. G. Sirkin, D. J. Herrmann, S. Schechter, N. Schwarz, J. M. Tanur, & R. Tourangeau (Eds.), *Cognition and survey research* (pp. 251-264). New York: Wiley Interscience.

- Smith, E. R. (1999). Affective and cognitive implications of group membership becoming part of the self: New models of prejudice and of the self-concept. In D. Abrams & M. Hogg (Eds.), *Social identity and social cognition* (pp. 183-196). Oxford: Blackwell Publishers.
- Smith, E. R. (1998). Mental representation and memory. In D. Gilbert, S. Fiske & G. Lindzey (Eds.), *Handbook of social psychology* (4th edition, Vol. 1, pp. 391-445). New York: McGraw-Hill. (52 SSCI citations as of 12/2005)
- Smith, E. R., & DeCoster, J. (1998). Person perception and stereotyping in a recurrent connectionist network using distributed representations. In S. J. Read & L. Miller (Eds.), *Connectionist and parallel distributed processing models of social reasoning and behavior* (pp. 111-140). Hillsdale, NJ: Lawrence Erlbaum.
- Mackie, D. M., & Smith, E. R. (1998). Intergroup cognition and intergroup behavior: Crossing the boundaries. In C. Sedikides, J. Schopler, & C. A. Insko (Eds.), *Intergroup cognition and intergroup behavior* (pp. 423-450). Hillsdale, NJ: Lawrence Erlbaum.
- Smith, E. R. (1997). Preconscious automaticity in a modular connectionist system. In R. S. Wyer (Ed.), *Advances in social cognition* (vol. 10, pp. 187-202). Hillsdale, NJ: Lawrence Erlbaum.
- Smith, E. R., & Mackie, D. M. (1996). Integrating the psychological and the social to understand human behavior. In C. McGarty & A. Haslam (Eds.), *The message of social psychology: Perspectives on mind and society* (pp. 305-314). Oxford, England: Basil Blackwell.
- Carlston, D. E., & Smith, E. R. (1996). Principles of mental representation. In E. T. Higgins & A. Kruglanski (Eds.), *Social psychology: Handbook of basic principles* (pp. 184-210). New York: Guilford Press.
- Smith, E. R. (1994). Procedural knowledge and processing strategies in social cognition. In R. S. Wyer & T. K. Srull (Eds.), *Handbook of social cognition* (2nd ed., Vol. 1, pp. 99-151). Hillsdale, NJ: Lawrence Erlbaum Associates. (63 SSCI citations as of 12/2005)
- Smith, E. R. (1994). Attribution theory and research: Returning to Heider's conceptions. In P. G. Devine, D. L. Hamilton, & T. M. Ostrom (Eds.), *Social cognition: Its impact on social psychology* (pp. 77-108). Orlando, FL: Academic Press.
- Smith, E. R. (1993). Social identity and social emotions: Toward new conceptualizations of prejudice. In D. M. Mackie & D. L. Hamilton (Eds.), *Affect, cognition, and stereotyping: Interactive processes in group perception* (pp. 297-315). San Diego: Academic Press. (65 SSCI citations as of 12/2005)
- Smith, E. R. (1992). Role of exemplars in social judgment. In A. Tesser & L. Martin (Eds.), *The construction of social judgment* (pp. 107-132). Hillsdale, NJ: Lawrence Erlbaum Associates.
- Smith, E. R. (1990). Content and process specificity in the effects of prior experiences. Target Article in T. K. Srull & R. S. Wyer (Eds.), *Advances in social cognition* (Vol. 3, pp. 1-59). Hillsdale, NJ: Lawrence Erlbaum Associates. (84 SSCI citations as of 12/2005)
- Reviewed by A. M. de la Haye. (1992). *Année Psychologique*.
- Reviewed by Monica Biernat. (1992). *Contemporary Psychology*, 37, 1189-1190. "... an impressive, well-developed argument that category representations are both exemplar- and abstraction-based... Smith has articulated an important idea."
- Smith, E. R. (1990). Reply to commentaries. In T. K. Srull & R. S. Wyer (Eds.), *Advances in social cognition* (Vol. 3, pp. 181-202). Hillsdale, NJ: Lawrence Erlbaum Associates.

- Smith, E. R. (1989). Procedural efficiency and on-line social judgments. In J. N. Bassili (Ed.), *On-line cognition in person perception* (pp. 19-37). Hillsdale, NJ: Lawrence Erlbaum Associates.
- Smith, E. R. (1988). Impression formation in a general framework of social and nonsocial cognition. In T. K. Srull & R. S. Wyer (Eds.), *Advances in social cognition* (Vol. 1, pp. 165-176). Hillsdale, NJ: Lawrence Erlbaum Associates.
- Cluegel, J. R., & Smith, E. R. (1986). *Beliefs about inequality: Americans' views of what is and what ought to be*. Hawthorne, NY: Aldine de Gruyter.
- Nominated for C. Wright Mills award of the Society for the Study of Social Problems, 1986.
- Reviews:
- L. Bobo. (1987). *Public Opinion Quarterly*, 51, 134-138. "... a superb piece of scholarship, combining substantive ambition and theoretical depth with analytical clarity and sophistication. It is surely a book of enduring significance."
- S. R. Smith. (1986). *Family Service America*.
- B. Graetz. (1987). *Australian and New Zealand Journal of Sociology*, 23, 443-446.
- R. Ohlsfeldt. (1987). *Southern Economic Journal*, 54, 508-509.
- D. Alwin. (1987). *Contemporary Sociology*, 16, 776.
- M. Rokeach. (1988). *Contemporary Psychology*, 33, 446-447.
- M. Sherraden. (1988). *Social Work*, 33, 85-86.
- J. Fleishman. (1988). *Social Forces*, 66, 1146-1148.
- (1988). *Journal of Economic Issues*, 22, 914.
- B. G. Brents. (1989). *Humanity & Society*, 13, 107-109.
- S. R. Smith. (1990). *Families in Society*, 71, 180-181.

#### Refereed Journal Articles

- Smith, E. R., & Conrey, F. R. (in press). Agent-Based Modeling: A New Approach for Theory-Building in Social Psychology. *Personality and Social Psychology Review*.
- Conrey, F. R., & Smith, E. R. (in press). Attitude representation: Attitudes as patterns in a distributed, connectionist representational system. *Social Cognition*.
- Maitner, A. T., Mackie, D. M., & Smith, E. R. (in press). Evidence for the regulatory function of intergroup emotion: Emotional consequences of implemented or impeded intergroup action tendencies. *Journal of Experimental Social Psychology*.
- Maitner, A. T., Mackie, D. M., & Smith, E. R. (in press). Antecedents and consequences of satisfaction and guilt following ingroup aggression. *Group Processes and Intergroup Relations*.
- DeCoster, J., Banner, M. J., Smith, E. R., & Semin, G. R. (2006). On the inexplicability of the implicit: differences in the information provided by implicit and explicit tests. *Social Cognition*, 24, 5-21.
- Smith, E. R., Miller, D. A., Maitner, A. T., Crump, S. A., Garcia-Marques, T., & Mackie, D. M. (2006). Familiarity can increase stereotyping. *Journal of Experimental Social Psychology*, 42, 471-478.
- Garcia, A. L., Miller, D. A., Smith, E. R., & Mackie, D. M. (2006). Thanks for the compliment? Emotional reactions to group-level versus individual-level compliments and insults. *Group Processes and Intergroup Relations*, 9, 307-324.



- Petrocelli, J. V., & Smith, E. R. (2005). Who I am, who we are, and why: Links between emotions and causal attributions for self and group-discrepancies. *Personality and Social Psychology Bulletin*, *31*, 1628-1642.
- Miller, D. A., Smith, E. R., & Mackie, D. M. (2004). Effects of intergroup contact and political predispositions on prejudice: Role of intergroup emotions. *Group Processes and Intergroup Relations*, *7*, 221-237.
- Castelli, L., Zogmaister, C., Smith, E. R., & Arcuri, L. (2004). On the automatic evaluation of social exemplars. *Journal of Personality and Social Psychology*, *86*, 373-387.
- Smith, E. R., Jackson, J. W., & Sparks, C. W. (2003). Effects of inequality and reasons for inequality on group identification and cooperation in social dilemmas. *Group Processes and Intergroup Relations*, *6*, 201-220.
- Semin, G. R., & Smith, E. R. (2002). Interfaces of social psychology with situated and embodied cognition. *Cognitive Systems Research*, *3*, 385-396.
- Queller, S., & Smith, E. R. (2002). Subtyping versus bookkeeping in stereotype learning and change: Connectionist simulations and empirical findings. *Journal of Personality and Social Psychology*, *82*, 300-313.
- Mackie, D. M., Devos, T., & Smith, E. R. (2000). Intergroup emotions: Explaining offensive action tendencies in an intergroup context. *Journal of Personality and Social Psychology*, *79*, 602-616.
- Smith, E. R., & DeCoster, J. (2000). Dual process models in social and cognitive psychology: Conceptual integration and links to underlying memory systems. *Personality and Social Psychology Review*, *4*, 108-131. (63 SSCI citations as of 12/2005)
- Coats, S., Smith, E. R., Claypool, H., & Banner, M. (2000). Overlapping mental representations of self and in-group: Response time evidence and its relationship with explicit measures of group identification. *Journal of Experimental Social Psychology*, *36*, 302-315.
- DeCoster, J., & Smith, E. R. (2000). Savings in relearning through exposure to same-group exemplars. *Current Research in Social Psychology*, *5*, 17-32.
- Smith, E. R., Murphy, J., & Coats, S. (1999). Attachment to groups: Theory and measurement. *Journal of Personality and Social Psychology*, *77*, 94-110.
- Semin, G. R., & Smith, E. R. (1999). Revisiting the past and back to the future: Memory systems and the linguistic representation of social events. *Journal of Personality and Social Psychology*, *76*, 877-892.
- Smith, E. R., Coats, S., & Walling, D. (1999). Overlapping mental representations of self, in-group, and partner: Further response time evidence and a connectionist model. *Personality and Social Psychology Bulletin*, *25*, 873-882.
- Coats, S., & Smith, E. R. (1999). Perceptions of gender subtypes: Sensitivity to recent exemplar activation and in-group/out-group differences. *Personality and Social Psychology Bulletin*, *25*, 515-526.
- Jackson, J. W., & Smith, E. R. (1999). Conceptualizing social identity: A new framework and evidence for the impact of different dimensions. *Personality and Social Psychology Bulletin*, *25*, 120-135.
- Stewart, T. L., Doan, K. A., Gingrich, B. E., & Smith, E. R. (1998). The actor as context for social judgment: Effects of prior impressions and stereotypes. *Journal of Personality and Social Psychology*, *75*, 1132-1154.
- Mackie, D. M., & Smith, E. R. (1998). Intergroup relations: Insights from a theoretically integrative approach. *Psychological Review*, *105*, 499-529.

**Winner of the 1998 Gordon Allport Intergroup Relations Prize competition for the best paper of the year on intergroup relations, sponsored by the Society for the Psychological Study of Social Issues (SPSSI).**

- Smith, E. R., & DeCoster, J. (1998). Knowledge acquisition, accessibility, and use in person perception and stereotyping: Simulation with a recurrent connectionist network. *Journal of Personality and Social Psychology*, *74*, 21-35.
- Smith, E. R., Fazio, R. H., & Cejka, M. A. (1996). Accessible attitudes influence categorization of multiply categorizable objects. *Journal of Personality and Social Psychology*, *71*, 888-898.
- Judd, C. M., McClelland, G. H., & Smith, E. R. (1996). Testing treatment by covariate interactions when treatment varies within subject. *Psychological Methods*, *1*, 366-378.
- Smith, E. R. (1996). What do connectionism and social psychology offer each other? *Journal of Personality and Social Psychology*, *70*, 893-912. (72 SSCI citations as of 12/2005)
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- Kluegel, J. R., & Smith, E. R. (1982). Whites' beliefs about blacks' opportunity. *American Sociological Review*, 47, 518-532. (61 SSCI citations as of 12/2005)
- Awarded Honorable Mention in 1982 Gordon Allport Intergroup Relations Prize competition for the best paper of the year on intergroup relations, sponsored by the Society for the Psychological Study of Social Issues (SPSSI).
- Smith, E. R. (1982). Beliefs, attributions, and evaluations: Nonhierarchical models of mediation in social cognition. *Journal of Personality and Social Psychology*, 43, 248-259.
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- Smith, E. R., & Miller, F. D. (1979). Salience and the cognitive mediation of attribution. *Journal of Personality and Social Psychology*, 37, 2240-2252. (52 SSCI citations as of 12/2005)
- Smith, E. R., & Miller, F. D. (1979). Attributional information processing: A response time model of causal subtraction. *Journal of Personality and Social Psychology*, 37, 1723-1731.
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- Singleton, R. A., & Smith, E. R. (1978). Does grade inflation decrease the reliability of grades? *Journal of Educational Measurement*, 15, 37-41.
- Smith, E. R. (1977). Single-sex colleges and sex-typing. *Journal of Social Issues*, 33, 197-199. Abstract reprinted in *Resources in Women's Educational Equity* (Vol. II). U.S. Government Printing Office, 1978.  
Indexed in *Inventory of Marriage and Family Literature* (Vol. V). Minneapolis: University of Minnesota Press, 1979.
- Miller, F. D., Smith, E. R., Ferree, M. M., & Taylor, S. E. (1976). Predicting perceptions of victimization. *Journal of Applied Social Psychology*, 6, 352-359.
- Smith, E. R., & Cohen, L. E. (1976). Commentary on Hagan's "Law, Order, and Sentencing." *Sociometry*, 39, 288-290.
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- Smith, E. R., & Sheil, B. A. (1975). An interactive data analysis language. *Social Science Information*, XIV, 139-146.

#### Other Publications (Book Reviews, Commentaries, Encyclopedia Articles)

- Giner-Sorolla, R., Mackie, D. M., & Smith, E. R. (in press). *GPIR* special issue on intergroup emotions: Introduction. *Group Processes and Intergroup Relations*.
- Smith, E. R. (2002). Immersive virtual environment technology: Issues regarding research on person perception and stereotyping. *Psychological Inquiry*, 13, 140-143.
- Smith, E. R. (2001). Mental representation of persons, psychology of. In N. J. Smelser & P. B. Baltes (Eds.), *International Encyclopedia of the Social and Behavioral Sciences* (pp. 9687-9691). Amsterdam: Pergamon Press.
- Smith, E. R. (2000). Methods of research in social psychology. In A. E. Kazdin (Ed.), *Encyclopedia of Psychology*. Washington, DC: American Psychological Association and Oxford University Press.
- Smith, E. R. (2000). Social cognition. In A. E. Kazdin (Ed.), *Encyclopedia of Psychology*. Washington, DC: American Psychological Association and Oxford University Press.
- Smith, E. R. (1991). An integrative model of social cognition. Review of Memory and cognition in its social context, by R. S. Wyer & T. K. Srull (Lawrence Erlbaum Associates, 1989). *Contemporary Psychology*, 36, 668-669.
- Smith, E. R. (1986). Priming effects on categorization: A new twist. Review of Categorization and differentiation, by L. L. Martin (Springer-Verlag, 1985). *Contemporary Psychology*, 31, 446.

## **PAPERS PRESENTED AT MEETINGS AND COLLOQUIA**

### **(WITHIN LAST FOUR YEARS)**

- Progress Toward Implicit Measures of Emotional Responses to Social Groups.* Presented at Society of Experimental Social Psychology conference, San Diego, Oct. 5-8, 2005.
- Thought, Feeling, and Behavior in its Social Context.* Presented at Plexus Institute Summit, Delray Beach, Florida, Sept. 12, 2005.
- Prejudice in its Social Context: Role of Emotions.* Presented at conference “Looking toward the future: Discrimination and prejudice in the 21st century”, Madison, Wisconsin, Sept. 17, 2005.
- Intergroup Emotions: Past, Present, and Potential.* Invited keynote address presented at European Science Foundation Workshop on Intergroup Emotions, University of Kent, Canterbury, Sept. 9-11, 2004.
- Computational modeling in social psychology.* Week-long workshop presented at Free University Amsterdam, May 10-14 2004.
- Intergroup Emotions Theory: Are Emotions Truly Group-Level?* Invited lecture, Free University Amsterdam, May 25, 2004.
- The nature of self-regulation; The uses of formal modeling in social psychology; Intergroup Emotions Theory: Overview and Review of Recent Evidence; Familiarity Can Increase Stereotyping.* Four talks presented at invited week-long residence at University of Padova (Italy), May 2003.
- The uses of formal modeling in social psychology.* Intensive day-long workshop presented at University of Wuerzburg (Germany) to doctoral students from all over Germany, May 2003.
- Intergroup Emotions Theory: Overview and Review of Recent Evidence.* Presented at Free University Amsterdam (Netherlands), November 2003; at University of Wuerzburg (Germany), May 2003.
- Intergroup emotions: Evidence and new research directions.* Presented at European Association of Experimental Social Psychology meeting, San Sebastian, Spain, June 2002.
- Overlapping mental representations of self and group: Evidence and implications.* Presented at Fourth Sydney Symposium on Social Psychology on The Social Self, March 2001.
- Intergroup emotions theory: Overview and preliminary evidence.* Invited plenary address to Third Meeting of the European Social Cognition Network, Houffalize, Belgium, Sept 2001, and presented at European Association of Experimental Social Psychology Small Group Meeting on Social Identity, Cagliari, Italy, Sept. 2001.

### **PROFESSIONAL SERVICE**

Editor: *Personality and Social Psychology Review* (2000- 2005)

Impact factor of 2.745 makes *PSPR* the second-highest ranked of all journals in social psychology for the third year in a row (ISI Journal Citation Reports 2004).

Advisory Committee for Summer Institute in Social Psychology (Chair, 2002- 2004, Member 2004- )

Member, Steering Committee, International Social Cognition Network (ISCON)

Society of Personality and Social Psychology, Theoretical Innovation Prize committee, 2006  
 American Psychological Association, Editor Search Committee for *JPSP: Interpersonal Relations and Group Processes*, 2006

Social and Group Processes Review Committee, National Institute of Mental Health  
 Chair (1992-95), member (1991-92)

Associate Editor: *Journal of Personality and Social Psychology: Attitudes and Social Cognition* (1987-90)

Special Issue Editor for *Group Processes and Intergroup Relations* issue on intergroup emotions (2006)

Editorial Board Member:

*Journal of Experimental Psychology:*

*General* (2005-2006)

*Psychological Science* (1995- 1999)

*Journal of Personality and Social Psychology: Attitudes and Social Cognition* (1984-87, 1990- )

*Journal of Experimental Social Psychology* (1990- )

*Personality and Social Psychology Review* (1995- 1999, 2006 -)

*European Journal of Social Psychology* (1998-2001, 2006 -)

*Personality and Social Psychology Bulletin* (1985-88, 2002- )

Reviewer of proposals for NSF (Social and Developmental Psychology and Sociology Programs)

Editorial Reviewer: *Social Psychology Quarterly*, *Psychological Bulletin*, *Social Cognition*, *Psychological Review*, *Organizational Behavior and Human Decision Processes*, *Journal of Experimental Psychology: Learning, Memory, and Cognition*, *Journal of Experimental Psychology: General*

### **UNIVERSITY SERVICE**

At Indiana University, Bloomington

Outstanding Junior Faculty Awards Selection Committee 2003

### **PROFESSIONAL ASSOCIATIONS**

American Psychological Association (Fellow, Divisions 3 [Experimental Psychology], 8 [Personality/Social Psychology] and 9 [SPSSI])

American Psychological Society (Charter Fellow)

Society of Experimental Social Psychology

European Association of Experimental Social Psychology (foreign affiliate member)

Psychonomic Society

Cognitive Science Society

Society for the Psychological Study of Social Issues

Psychologists for Social Responsibility

American Association for the Advancement of Science